

OFFER INFORMATION

AS OF: 07/08

	Executive Search	Executive Research
Ø Project duration	8 weeks	3 weeks
Project step	Briefing (client) Development of requirement profile (S&P) Preparation of the target company list (S&P) Detailed market research (S&P) Identification of possible candidates (S&P) Preparation of a candidate longlist (S&P) Personal candidate interviews (S&P) Preparation of the candidate shortlist (S&P) Preparation of confidential candidate reports (S&P) Presentation of suitable candidates (S&P) Determining one candidate (client) Obtaining reference (S&P) Conclusion and signing of employment contract (client)	Briefing (client) Development of requirement profile (S&P) Preparation of the target company list (S&P) Detailed market research (S&P) Identification of possible candidates (S&P) Preparation of a candidate longlist (S&P) Contacting potential candidates (S&P) CV requests (S&P) Preparation of candidate assessment (S&P) Dispatching all candidate recommendations (S&P)
Fee structure	1/3 of annual salary plus VAT	€15,000. - plus VAT

Industry know-how

- Automobile and supplier industry
- Mechanical and systems engineering
- Consumer goods/fashion/lifestyle/trade
- Financial services
- Telecommunication/IT/media/entertainment (TIME)
- Pharmaceuticals industry/healthcare/chemicals
- Transport/logistics/tourism
- Professional services
- Public sector/education/non-profit organisations
- Utility industry
- Real estate industry